## Message Text

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DEPT PASS TREASURY AND FRB

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SUBJ: POSSIBLE TIGHTENING OF AUSTRIAN MONETARY POLICY

REF: A) 76 VIENNA 5244, B) VIENNA 2215

- 1. SUMMARY. AUSTRIAN NATIONAL BANK (ANB) SOURCE REPORTS THAT CONCERN OVER BALANCE OF PAYMENTS SITUATION IS CAUSING CENTRAL BANK TO CONSIDER SERIOUSLY A MARKED TIGHTENING OF MONETARY POLICY. END SUMMARY.
- 2. A WELL PLACED ANB SOURCE TOLD EMBOFF MAY 26 THAT SERIOUS CONSIDERATION IS CURRENTLY BEING GIVEN TO A SIGNIFICANT TIGHTENING OF MONETARY POLICY. SOURCE CAUTIONED THAT NO FINAL DECISIONS HAVE YET BEEN MADE BUT EXPECTED THAT THEY WOULD BE AND CHANGES ANNOUNCED BEFORE END OF JUNE. TWO PRINCIPAL MEASURES UNDER STUDY, ACCORDING TO SOURCE, ARE A SUBSTANTIAL HIKE IN LIMITED OFFICIAL USE

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CENTRAL BANK DISCOUNT RATE AND A REACTIVATION OF CONTROLS ON CREDIT EXPANSION.

3. CENTRAL BANK DISCOUNT RATE. SOURCE SAID THAT CURRENT FLAT 4PERCENT CENTRAL BANK RATE PROBABLY WOULD BE CHANGED TO A VARIABLE RATE RANGING BETWEEN 5.5 AND 8.5 PERCENT, DEPENDING ON EXTENT

OF A COMMERCIAL BANK'S RECOURSE TO CENTRAL BANK REFINANCING. WITHIN OVERALL REFINANCING QUOTA SET FOR EACH BANK (CALCULATED AS A FIXED PROPORTION OF ITS LIABILITIES), FIRST HALF WOULD BE AVAILABLE AT 5.5 PERCENT, THIRD QUARTER AT 7 PERCENT, AND REMAINDER ONLY AT 8.5 PERCENT.

4. CONTROLS ON CREDIT EXPANSION. WHILE A 12 PERCENT PER ANNUM LIMIT ON DOMESTIC CREDIT EXPANSION (SO-CALLED "LIMES") IS NOMINALLY IN EFFECT, IT HAS NOT BEEN ENFORCED SINCE OCTOBER 31, 1975. SOURCE SAID CONTROLS WOULD ONT ONLY BE REACTIVATED BUT THAT WITHIN THE "LINES" A SUB-QUOTA WOULD BE PLACED ON PERMISSIBLE GROWTH OF CONSUMER CREDIT. THIS STEP, HE REMARKED, WOULD BE DESIGNED TO ALLOW ANB TO STEP HARD ON MONETARY BRAKES WITHOUT SLOWING NEEDED EXPANSION OF BANK LENDING FOR BUSINESS INVESTMENT. IN PRACTICE, HE ADMITTED, SUCH A SUB-CEILING ON CONSUMER CREDIT MIGHT BE DIFFICULT TO ADMINISTER.

5. SOURCE SAID THAT CONSIDERATION OF ABOVE CHANGES WAS PROMPTED BY CONTINUED DETERIORATION OF AUSTRIA'S BALANCE OF PAYMENTS. ANB BELIEVES RAPID EXPANSION OF CREDIT PERMITTED BY ITS EASY MONEY POLICY CONTRIBUTED IMPORTANTLY TO LAST YEAR'S RECORD TRADE DEFICIT SINCE HIGH PROPORTION OF BORROWING APPEARS TO HAVE BEEN USED TO FINANCE IMPORTS, NOTABLY AUTOMOBILES. PAYMENTS SITUATION HAS CONTINUED TO DETERIORATE THIS YEAR, HE SAID, AND IS BEING FURTHER LIMITED OFFICIAL USE

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AGGRAVATED BY SOME SPECULATIVE OUTFLOWS OF SHORT-TERM FUNDS

6. ACCORDING TO SOURCE, ANB HAS CONCLUDED THAT BEST MEANS OF ATTACKING PAYMENTS PROBLEM IS TO RESTRAIN IMPORT GROWTH VIA CONTROLS ON CREDIT. EXPORTS, SOURCE OBSERVED, WERE EXPANDING AT A GOOD RATE (UP 14 PERCENT IN NOMINAL TERMS DURING FIRST QUARTER 1977; IMPORTS UP 18 PERCENT) BUT LITTLE ADDITIONAL GROWTH COULD BE EXPENCTED OVER NEAR TERM GIVEN CONTINUED SLUGGISH IMPORT DEMAND IN SEVERAL OF AUSTRIA'S MAJOR TRADING PARTNERS. HENCE, IN SOURCE'S VIEW, THERE WOULD BE LITTLE GAIN AND SERIOUS POTENTIAL LOSSES (INCREASED INFLATION AND RESULTING STRAINS ON AUSTRIA'S "SOCIAL PARTNERSHIP" INCOMES POLICY) FROM ANY CHANGE IN THE "HARD SCHILLING EXCHANGE RATE POLICY.

7. COMMENT: A SUDDEN, SHARP TIGHTENING OF MONETARY

POLICY AT A TIME WHEN SOME COMMERCIAL BANKS ARE ALREADY COMPLAINING OF A "LIQUIDITY SQUEEZE" COULD HAVE SERIOUS ADVERSE EFFECTS ON OTHER GOA ECONOMIC POLICY OBJECTIVES SUCH AS GNP GROWTH RATE AND EMPLOYMENT. FOR THESE REASONS, 1976 OECD ECONOMIC SURVEY ON AUSTRIA WARNED AGAINST DRASTIC STEPS TO CONTROL CREDIT. YET GRADUAL SHIFT TO TIGHTER MONETARY STANCE UNDERWAY SINCE MID-1976 HAS EVIDENTLY BEEN INSUFFICIENT TO STEM GROWTH OF TRADE GAP AND HEMORRHAGE IN FOREIGN EXCHANGE RESERVES. POSSIBLE ALTERNATIVE REMEDY OF CHANGE IN GOVERNMENTS "HARD SCHILLING" EXCHANGE RATE POLICY WOULD APPEAR MORE QUESTIONABLE VALUE DURING UPCOMING SUMMER MONTHS, WHEN AUSTRIA STANDS TO GAIN SUBSTANTIAL FOREIGN EXCHANGE RECEIPTS FROM TOURISM, ALTHOUGH SUBSEQUENT REALIGNMENT OF SCHILLING EXCHANGE RATE MAY WELL BECOME NECESSARY FOR REASONS NOTED REF B. AS A LIMITED OFFICIAL USE

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RESULT, GIVEN PRESENT SITUATION, EMBASSY CONCLUDES THAT A SIGNIFICANT TIGHTENING OF MONETARY POLICY IS A REAL POSSIBILITY HERE IN NEAR FUTURE.MEEHAN

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